Performance-based Management And Leadership Training

Duration: **2 Day**

BILGINÇ IT Academy
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Overview

This training program aims to equip participants with performance-based management skills and enhance their leadership competencies. It provides strategic tools to increase individual and team effectiveness, align goals with corporate strategies, and strengthen organizational performance.

Who Should Attend

- Executives and mid-level managers
- Team leaders and leadership candidates
- Professionals seeking to enhance leadership and performance management capabilities

What You Will Learn

- Master performance-oriented management techniques
- Develop effective and adaptive leadership styles
- Foster teamwork and employee motivation
- Strengthen organizational culture and vision alignment
- Drive success through strategic leadership practices

Outline

Module 1: Fundamentals of Leadership and Performance Management

- Purpose and value of performance management
- Setting goals and tracking progress
- Constructive feedback techniques
- Performance appraisal tools and methods

Module 2: Leadership and Managerial Skills

- Leadership styles and key characteristics
- Motivating teams and creating synergy
- Conflict resolution and decision-making

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- Communication across generations & emotional intelligence
- Change management and strategic thinking
- Stress management and effective delegation

Module 3: Performance-Based Reward Systems

- Rewarding models and their impact on motivation
- Integrating rewards with performance management
- Designing and implementing effective reward strategies

Module 4: Performance Development and Coaching

- Identifying areas for performance improvement
- Creating individual development plans
- Coaching skills and real-world application
- Career planning and competency development

Module 5: New Generation Leadership

- Contemporary leadership theories
- Modern coaching and empathetic leadership
- Values-driven leadership and visionary thinking
- Emotional feedback and transformational leadership
- Intellectual stimulation and positive organizational change