# Coaching Training

Duration: **2 Day**

BILGINÇ IT Academy
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## Overview

In today's business environment, successful leaders are not only managers but also mentors who inspire, support, and develop their teams. Coaching training helps professionals build communication and leadership skills that improve employee performance and encourage continuous development.

Coaching training offered by Bilginc is designed for organizations that want to strengthen leadership capabilities, improve workplace communication, and create a high-performance culture.

### What is Coaching?

Coaching is a development-focused communication approach that helps individuals discover their strengths and improve their performance. In professional environments, coaching techniques are widely used to increase employee engagement, strengthen collaboration, and support career growth.

### Benefits of Coaching Training

- Improves communication skills
- Enhances employee performance
- Strengthens trust within teams
- Supports leadership development
- Increases employee engagement
- Builds a culture of continuous improvement

## Who Should Attend

This training is ideal for:

- Team leaders
- Managers and executives
- HR professionals
- Project managers
- Learning and development specialists
- Professionals seeking leadership growth

## What You Will Learn

During this training, participants will learn how to:

- Apply effective coaching techniques
- Develop active listening skills
- Use powerful questioning methods
- Support employee development processes
- Deliver performance-focused feedback effectively

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## Outline

### 1. Coaching Fundamentals

Explore the core principles of coaching and its application in modern organizations.

### 2. Active Listening and Powerful Questions

Learn communication techniques that improve understanding, engagement, and collaboration.

### 3. Feedback and Development Management

Understand how constructive feedback can improve employee performance and motivation.

### 4. Motivation and Performance Improvement

Discover coaching methods that support employee engagement and continuous improvement.

### 5. Coaching Approach in Leadership

Learn how leaders can integrate coaching techniques into daily team management practices.