Customers First Training

Duration: **1 Day**

BILGINÇ
IT Academy
info@bilginc.com
bilginc.com

Overview

Exceptional customer service goes beyond addressing needs—it's about creating memorable experiences that inspire trust and loyalty. Customers First is a one-day, immersive workshop designed to help participants build a customer-first approach by combining empathy, active listening, and proactive problem-solving. This course equips learners with practical tools to handle challenging interactions, elevate customer experiences, and develop a personalised service framework aligned with their organisation's goals.

Prerequisites

Participants should have:

- No formal prerequisites for this course.
- However, participants are encouraged to bring their organisation's customer service policy, principles, or framework (if applicable).

Target Audience

This course is designed for:

- Individuals working in customer-facing roles.
- Professionals transitioning into customer service or relationship management positions.
- Anyone seeking to enhance their ability to deliver exceptional, customer-focused service.

What You Will Learn

By the end of this course, learners will be able to:

- Adopt a customer-first mindset to deliver proactive, solution-focused service.
- Build trust and create seamless experiences across the customer journey.
- Apply empathy and active listening to enhance communication and resolve issues effectively.
- Manage challenging customer interactions with professionalism and self-regulation.
- Design a personalised service framework to exceed expectations and drive customer loyalty.