S4650 - Cross-Functional Topics in SAP S/4HANA Sales Training

Duration: **3 Day**

BILGINÇ IT Academy
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Overview

Course based on software release:

- SAP S/4HANA 2022

Prerequisites

Essential

- S4600 - Business Processes in SAP S/4HANA Sales
- At least one of the following detailed courses:
- S4605 - Sales Processing in SAP S/4HANA
- S4610 - Delivery Processing in SAP S/4HANA
- S4615 - Billing in SAP S/4HANA Sales

Recommended

- none

Who Should Attend

- Application Consultant
- Business Process Architect
- Business Process Owner / Team Lead / Power User
- Program/Project Manager

What You Will Learn

- This course will prepare you to:
  - Explore settings to map requirements in the area of SAP S/4HANA Sales that require knowledge of cross-application customizing functions
  - Understand and consider complex relationships in mapping organizational structures
  - Configure and adapt special functions such as copy control and text control
  - Configure output control (NAST-based and BRFplus-based Output Management)
  - Understand system modification options

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Outline

- Organizational Structures
  - Creating Organizational Elements
  - Applying Shared Master Data and Cross-Division Sales
- Copy Control
  - Understanding the Concept of Copy Control
  - Modifying Copy Control for Sales Documents
  - Analyzing Copy Control for Delivery and Billing Documents
- Text Control
  - Identifying Text Sources
  - Configuring Text Control
- Output
  - New Output Management
  - Output Determination with Condition Technique
  - Understanding Basic Principles of Processing Printed Output
- Material Master Record Field Selection
- Enhancements and Modifications
  - Using Enhancement Technology
  - Performing System Modifications Using Classic Enhancement Technology
  - Performing System Modifications Using the Enhancement Framework
  - Adding New Fields