Management Skills for Technical Professionals Training

Duration: **2 Day**

BILGINC IT Academy
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Overview

Transitioning from a technical expert to a management role is one of the most significant career changes a professional can experience. While technical expertise is essential, successful leadership requires a completely different set of skills focused on people, communication, motivation, and performance management.

Management Skills for Technical Professionals is an interactive leadership development program designed to help technical specialists successfully move into supervisory and management positions. The course focuses on developing critical competencies such as **Communication**, **Motivation**, **Delegation**, **Performance Management**, **Team Building**, **Leadership Skills**, and **Influencing Others**.

Participants will also create a practical **Technical Supervisor Action Plan** that enables them to apply newly acquired management skills directly within their workplace.

Prerequisites

There are no formal prerequisites for this course.

However, the following experience is beneficial:

- Experience working in technical environments
- IT, engineering, or technical expertise
- Team leadership or project responsibility
- Experience collaborating with technical teams

Who Should Attend

This course is ideal for:

- **IT Professionals**
- **Technical Team Leaders**
- **Technical Managers**
- **IT Managers**
- **Engineering Managers**
- **Technical Directors**
- Technical supervisors
- Professionals transitioning into leadership roles
- Technical specialists seeking management skills

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What You Will Learn

By the end of this course, learners will be able to:

- Successfully transition from technical contributor to manager.
- Overcome common communication challenges within technical teams.
- Understand what motivates technical professionals.
- Apply effective **Performance Management** techniques.
- Use **Delegation** strategies to improve productivity and team development.
- Monitor team performance and progress effectively.
- Strengthen leadership and influence skills.
- Develop a practical roadmap for career and leadership growth.

Outline

Introduction: Why Technical Supervision Is Unique

- Understanding technical leadership
- Managing highly skilled technical teams
- Transitioning from expert to leader
- Common challenges faced by technical managers

Part 1: The Transition – Getting Off to a Strong Start

Managing the Transition Process

- Making the transition manageable
- Preparing for leadership responsibilities
- Starting the management journey
- Avoiding common management mistakes

Understanding Technical Professionals

- Behavioral characteristics of technical experts
- Working styles of technical teams
- Proactive management strategies
- Lessons learned from experienced technical supervisors

Part 2: Communication Skills for Technical Supervisors

Overcoming Communication Challenges

- Common communication barriers in technical teams
- Understanding personal communication styles
- Developing interpersonal communication skills
- Situational communication strategies

Leadership Communication

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- Building trust and credibility
- Clear and effective communication
- Delivering feedback effectively
- Communicating with technical professionals

Part 3: Motivation and Engagement

Motivating Technical Teams

- Motivation theories and frameworks
- Fundamentals of employee motivation
- Unique motivational drivers of technical experts
- Understanding what motivates technical leaders

Addressing Motivation Challenges

- Managing difficult situations
- Creating a positive work environment
- Developing incentive strategies
- Leading through change

Part 4: Delegation and Performance Management

Delegation Skills

- Fundamentals of effective delegation
- Identifying tasks suitable for delegation
- Choosing the right delegation strategy
- Supporting employee development through delegation

Managing Performance

- Performance management processes
- Monitoring progress and results
- Establishing accountability
- Evaluating outcomes and improvement opportunities

Leadership and Team Management

Managing Virtual Teams

- Leading remote teams
- Managing hybrid work environments
- Virtual collaboration strategies

Leadership Competencies

- **Leadership Competencies**
- Developing positive assertiveness
- Influence and persuasion skills
- Leadership decision-making techniques

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Performance and Team Development

- Performance appraisal techniques
- Team building strategies
- Creating employee accountability
- Feedback skills for leaders

Part 5: Planning for Continued Development

Personal Leadership Development

- Creating an action plan
- Managing career progression
- Leadership growth strategies
- Long-term success as a technical manager

Organizational Influence and Relationship Building

- Managing workplace relationships
- Developing organizational awareness
- Building influence across teams
- Sustaining leadership success